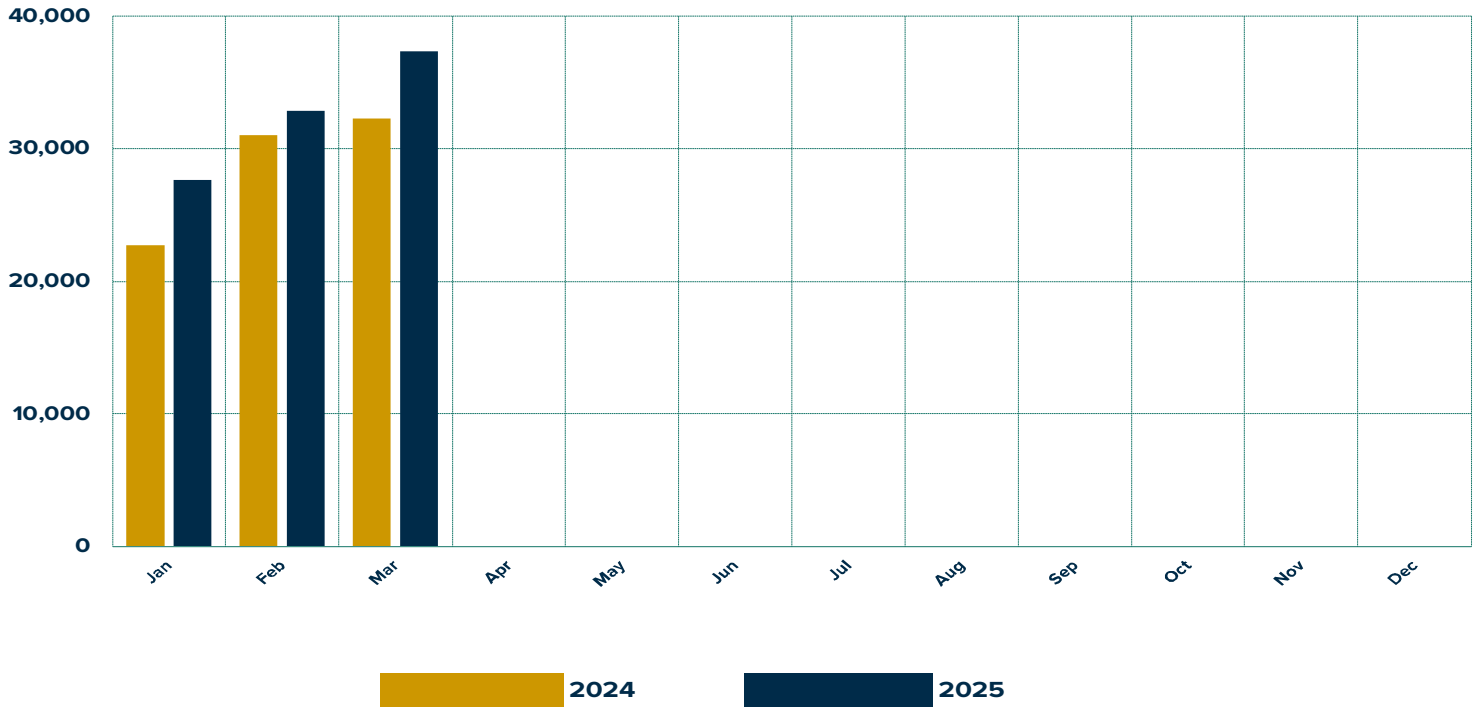


# March 2025 RV Wholesale Shipment Summary

|                               | MAR<br>2024 | MAR<br>2025   | Change<br>Over<br>Last Year | YTD<br>2024 | YTD<br>2025   | Change<br>Year<br>To Date |
|-------------------------------|-------------|---------------|-----------------------------|-------------|---------------|---------------------------|
| <b>Towables</b>               |             |               |                             |             |               |                           |
| Travel Trailers (ALL)         | 22,835      | <b>26,482</b> | 16.0%                       | 59,513      | <b>68,114</b> | 14.5%                     |
| Travel Trailers - Fifth Wheel | 5,421       | <b>6,748</b>  | 24.5%                       | 13,946      | <b>18,243</b> | 30.8%                     |
| Folding Camping Trailers      | 455         | <b>425</b>    | -6.6%                       | 1,251       | <b>1,285</b>  | 2.7%                      |
| Truck Campers                 | 307         | <b>327</b>    | 6.5%                        | 815         | <b>888</b>    | 9.0%                      |
| <b>All Towable RVs</b>        | 29,018      | <b>33,982</b> | <b>17.1%</b>                | 75,525      | <b>88,530</b> | <b>17.2%</b>              |
| <b>Motorhomes</b>             |             |               |                             |             |               |                           |
| Conventional (Type A)         | 606         | <b>603</b>    | -0.5%                       | 1,901       | <b>1,824</b>  | -4.1%                     |
| Van Campers (Type B)          | 781         | <b>769</b>    | -1.5%                       | 2,520       | <b>2,063</b>  | -18.1%                    |
| Mini (Type C)                 | 1,838       | <b>1,994</b>  | 8.5%                        | 5,995       | <b>5,431</b>  | -9.4%                     |
| <b>All Motorhomes</b>         | 3,225       | <b>3,366</b>  | <b>4.4%</b>                 | 10,416      | <b>9,318</b>  | <b>-10.5%</b>             |
| <b>Total RV Shipments</b>     | 32,243      | <b>37,348</b> | <b>15.8%</b>                | 85,941      | <b>97,848</b> | <b>13.9%</b>              |

Total Shipments Monthly vs. Last Year

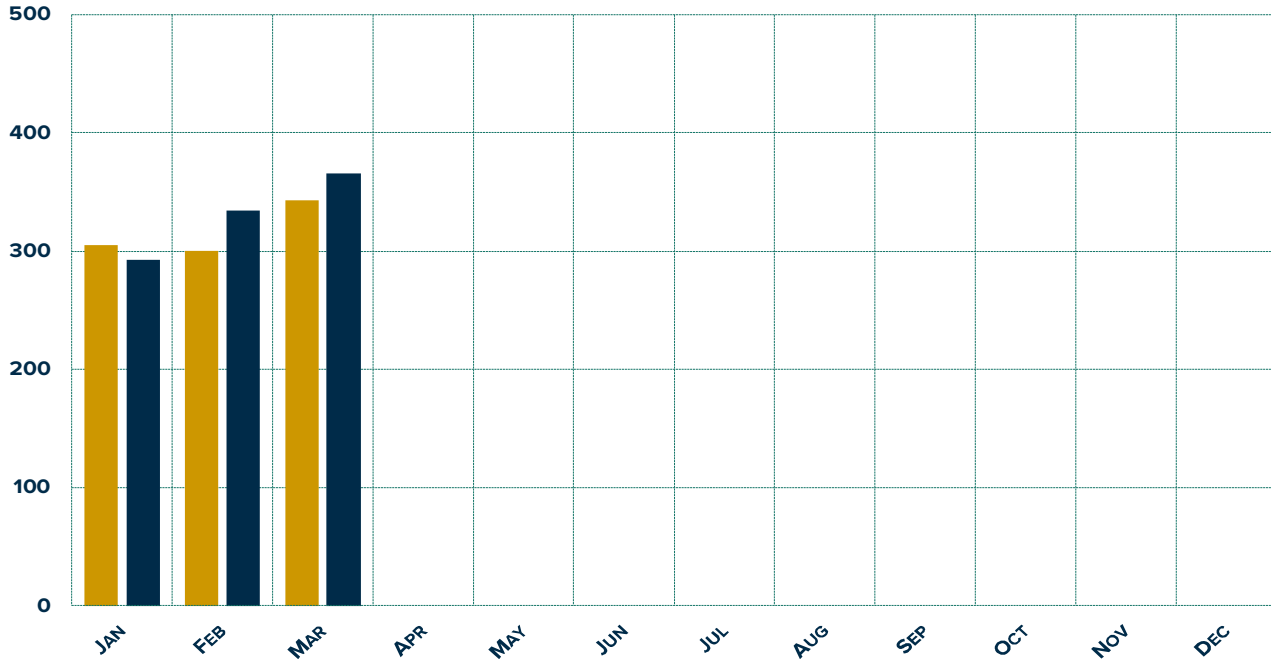


| Quarterly Adjustments - Q1 '25 |                               |               |
|--------------------------------|-------------------------------|---------------|
| RV Type                        | Adjustment                    | Month Applied |
| Conventional Travel Trailers   |                               |               |
| Fifth-Wheel Travel Trailers    |                               |               |
| Folding Camping Trailers       |                               |               |
| Truck Campers                  | No Adjustments - All RV Types |               |
| Type A Motorhomes              |                               |               |
| Type B Motorhomes              |                               |               |
| Type C Motorhomes              |                               |               |

# March 2025 PMRV Wholesale Shipment Summary

|                       | March<br>2024 | March<br>2025 | Change<br>Over<br>Last Year | Cum.<br>2024 | Cum.<br>2025 | Change<br>Year<br>To Date |
|-----------------------|---------------|---------------|-----------------------------|--------------|--------------|---------------------------|
| <b>Park Model RVs</b> | 343           | 366           | 6.7%                        | 948          | 993          | 4.7%                      |

## Total Monthly Shipments vs. Last Year



2024
  2025

|              |                     |                                   |
|--------------|---------------------|-----------------------------------|
| <u>March</u> | <u>Year to Date</u> |                                   |
| 366          | 988                 | <u>Greater than 8.5 feet wide</u> |
| 0            | 5                   | <u>8.5 feet wide or less</u>      |

\* Year to date numbers can differ from reported numbers.

\*\* Canadian shipments removed from monthly and year-to-date totals

# March 2025 PMRV Destination Summary

Total Units = 366

| Pacific    | 69 | 17.47% |
|------------|----|--------|
| Alaska     | 0  | 0.00%  |
| California | 21 | 5.32%  |
| Hawaii     | 0  | 0.00%  |
| Oregon     | 26 | 6.58%  |
| Washington | 22 | 5.57%  |

| Mountain   | 39 | 9.87% |
|------------|----|-------|
| Arizona    | 26 | 6.58% |
| Colorado   | 4  | 1.01% |
| Idaho      | 2  | 0.51% |
| Montana    | 2  | 0.51% |
| Nevada     | 0  | 0.00% |
| New Mexico | 1  | 0.25% |
| Utah       | 3  | 0.76% |
| Wyoming    | 1  | 0.25% |

| W. No. Central | 18 | 4.56% |
|----------------|----|-------|
| Iowa           | 0  | 0.00% |
| Kansas         | 0  | 0.00% |
| Minnesota      | 12 | 3.04% |
| Missouri       | 2  | 0.51% |
| Nebraska       | 0  | 0.00% |
| No. Dakota     | 4  | 1.01% |
| So. Dakota     | 0  | 0.00% |

| W. So. Central | 17 | 4.30% |
|----------------|----|-------|
| Arkansas       | 0  | 0.00% |
| Louisiana      | 0  | 0.00% |
| Oklahoma       | 0  | 0.00% |
| Texas          | 17 | 4.30% |

| E. No. Central | 67 | 16.96% |
|----------------|----|--------|
| Illinois       | 15 | 3.80%  |
| Indiana        | 8  | 2.03%  |
| Michigan       | 9  | 2.28%  |
| Ohio           | 10 | 2.53%  |
| Wisconsin      | 25 | 6.33%  |

| E. So. Central | 13 | 3.29% |
|----------------|----|-------|
| Alabama        | 3  | 0.76% |
| Kentucky       | 1  | 0.25% |
| Mississippi    | 0  | 0.00% |
| Tennessee      | 9  | 2.28% |

| Outside US | 29 | 7.34% |
|------------|----|-------|
| Asia       | 0  | 0.00% |
| Canada     | 21 | 5.32% |
| Europe     | 0  | 0.00% |
| Other      | 8  | 2.03% |

| South Atlantic | 54 | 13.67% |
|----------------|----|--------|
| Delaware       | 9  | 2.28%  |
| Florida        | 5  | 1.27%  |
| Georgia        | 15 | 3.80%  |
| Maryland       | 0  | 0.00%  |
| No. Carolina   | 19 | 4.81%  |
| So. Carolina   | 4  | 1.01%  |
| Virginia       | 2  | 0.51%  |
| West Virginia  | 0  | 0.00%  |

| Mid Atlantic | 60 | 15.19% |
|--------------|----|--------|
| New Jersey   | 5  | 1.27%  |
| New York     | 17 | 4.30%  |
| Pennsylvania | 38 | 9.62%  |

| New England   | 29 | 7.34% |
|---------------|----|-------|
| Connecticut   | 0  | 0.00% |
| Maine         | 18 | 4.56% |
| Massachusetts | 4  | 1.01% |
| New Hampshire | 0  | 0.00% |
| Rhode Island  | 5  | 1.27% |
| Vermont       | 2  | 0.51% |

\* Destination totals might not match shipment totals

\*\* Canadian shipment totals removed from shipment total